



LeadSource1	Internet2000
<p><b>Web Development Corp., Welcome to LeadSource1.</b></p> <p>Please select an option from the menu on the left.</p> <div><div><div>Select</div><div>Active Leads</div><div>Feedback</div><div>Reports</div><div>Account</div><div>Help</div><div>Logout</div></div><div><div><u>Select:</u></div><div><u>Feedback:</u></div><div><u>Reports:</u></div><div><u>Account:</u></div><div><u>Help:</u></div><div><u>Logout:</u></div></div><div><div>Select new leads.</div><div>Provide feedback on leads you have already selected.</div><div>View or print statistics about your sales leads, including active and closed leads.</div><div>View and/or update your account information.</div><div>More information about this system.</div><div>Logout of this working session.</div></div></div>	

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FIGURE 5



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Select  
Active Leads  
Feedback  
Reports  
Account  
Help  
Logout

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Available Leads for Web Development Corp.

Quick Search:    
[Reset Search](#)

You have 4 active leads. You may select up to 6 more leads.

Date v	Company v	City v	State v	Zip v	Vendor v	Product v	Select
09-Feb-2000	Custom Computer Services	Louisville	KY	40222	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	KTECH	Vandalia	OH	45377	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Integrity Online	Hesperia	CA	92345	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Westworld Communications	Chatsworth	CA	91311	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Custom Home Automation	Wixom	MI	48393	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Auction Live TV Inc.	St. Louis	MO	63033	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Pc3	Brighton	CO	80601	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	DIGITAL2	H.P.	IL	60035-1076	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Kritech	Oklahoma City	OK	73170	IpSwitch	IMail Server	<input type="checkbox"/>
09-Feb-2000	Berlos Inc.	Baltimore	MD	21219	IpSwitch	IMail Server	<input type="checkbox"/>

FIGURE 6



LeadSource1

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Leads Selected for Web Development Corp.

Here are the leads you have selected from our database. Click on a company name to display detailed information about that lead. Click on "view email" to see copies of the email sent to the lead and to you.

Company	Product	City	State
KTECH	IMail Server	Vandalia	OH
<u>eagle computers</u>	IMail Server	Kent	WA

A customized email has been sent to each company indicating that you will be contacting them shortly to discuss their interest.

view email      view email

Select

Active Leads

Feedback

Reports

Account

Help

Logout

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FIGURE 7



<b>LeadSource1</b> ☐ ? B28 \$		<b>Internet2000</b>	
<b>Active Lead Detail</b>			
Company:	KTECH		
Address1:	1244 CRESTWOOD HILLS DRIVE		
City:	Vandalia		
State:	OH		
Zip:	45377		
Country:			
Company Website:			
Contact Name:	Khamla Ramont		
Contact Title:			
Phone Number:	+1 (781) 898-0053		
e-mail:	<a href="mailto:enduser@internet2000.com">enduser@internet2000.com</a>		
Vendor:	Ipswitch		
Product:	Imail Server		
Lead Generated:	09-Feb-2000		
Lead Selected:	22-Feb-2000		

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Select  
Active Leads  
Feedback  
Reports  
Account  
Help  
Logout

FIGURE 8



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Select  
Active Leads  
Feedback  
Reports  
Account  
Help  
Logout

Sales Lead Feedback  
Leads Currently Selected by Web Development Corp.

You have 6 active leads.

Selected	Generated	Company	Product	Status	Days Left
18-Feb-2000	09-Feb-2000	CNC Technologies	IMail Server	No Interest	11
18-Feb-2000	09-Feb-2000	PC SAMS LLC	IMail Server		11
18-Feb-2000	09-Feb-2000	ADG	IMail Server	Purchased	11
22-Feb-2000	09-Feb-2000	NA	IMail Server		14
22-Feb-2000	09-Feb-2000	KTECH	IMail Server	Project	14
22-Feb-2000	09-Feb-2000	eagle computers	IMail Server		14

Submit

Clear

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FIGURE 9